



August 20, 2010

ANNOUNCEMENT

We are excited to announce the following additions to the P-M & Associates, Inc. family:

Ron Lauter – Louisville, KY Sales Office

Ron joins us as our Outside Salesman for the State of Kentucky. He attended the University of Louisville with a Business Major and has 24 years of experience in the plumbing industry. Ron has experience in several facets of the plumbing arena thru turning a wrench, management in “big box”, Plumbing Wholesale management and Manufacturers’ Representative sales. The experience, knowledge and relationships in the Kentucky market that Ron possess are invaluable assets that will serve P-M & Associates well as we expand into the “Bluegrass State”. In addition to Ron’s efforts in Kentucky, Chris Foster-Kitchen & Bath Specialist will be handling showroom sales in the Louisville and Lexington markets.

Please join me in welcoming Ron to the P-M team! Ron can be reached at:

5420 Old Heady Rd.
Louisville, KY 40299
502-974-6191 cell
rlauter@p-massoc.com

Darren Jaynes – Customer Service Rep

Darren has deep roots in the plumbing industry, mostly thru his father David who owned and operated the family plumbing business for 22 years. Darren holds a Bachelor’s and Master’s Degree in Public Affairs from Indiana University and also has experience on the Plumbing Wholesale side. Darren will be assuming the Customer Service Rep position for the Northern Indiana territory assisting Clark Boyles and his efforts on the outside.

Please help me welcome Darren and he can be reached at:

13095 Parkside Dr.
Fishers, IN 46038
317-284-5630 office
djaynes@p-massoc.com

Adam Arrivo – Customer Service Rep

Adam is currently working part time while attending his final semester to obtain a degree in Public Finance from Indiana University. Adam is from Noblesville, IN and attended Cathedral H.S. When he can find time in his busy schedule, Adam enjoys playing golf, listening to music and playing his guitar. When at the office part time, Adam will be handling Customer Service duties assisting Michael Henderson on the outside in Southern Indiana. We look forward to Adam completing his college experience and getting on board full time!

Please join me in welcoming Adam and he can be reached at:

13095 Parkside Dr.
Fishers, IN 46038
317-284-5632 office
aarrivo@p-massoc.com

Steve Hullett
P-M & Associates, Inc.